



**FOR IMMEDIATE RELEASE:**

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**Field Solutions announces 97% year over year growth:  
Lowest cost & broadest technology range for  
quality field service staffing**

**Minneapolis, MN April 13, 2009** – Field Solutions, North America’s premier independent field service technician resource, announces continued dramatic growth and client adoption, based on providing quality field service staffing at significantly lower costs and with expanded technology service range.

The first quarter of 2009 validates Field Solutions strategy of providing a full suite of services, the lowest cost field service structure, and expansion into new technologies. The quarter showed 97%+ revenue growth for Field Solutions over the first quarter of 2008. We added 15 new clients in the quarter, and we have continued our track record of no clients discontinuing use our services, system or resources over the past 3 years.

The second half of 2008, Field Solutions greatly expanded our range of technologies serviced adding specific Telephony skills requirements, Digital Display/Signage skills, CCTV skills, high volume Printer/Copier skills, and fixture and signage deployment skills to our already large technician base. As of the end of the first quarter, there are now in excess of 23,000 active individual technicians in our database, with over 4,500 registering with cabling/inside wiring skills and 1,900 registering with telephony equipment experience. Additionally, we have added 7,000 new lower cost “helping hands” to our program covering



all areas of the United States, and establishing a new standard for low cost field service support resources.

“The first quarter for 2009 looks to be a break-out quarter for Field Solutions. Our growth with our current clients, and the addition of so many new clients demonstrated that not only is our service model preferred and the most cost effective available in the industry, but that our clients are winning competitively against their competitors by using our direct-to-technician approach for technology field service resources.” says Mac Lewis, CEO of Field Solutions. “Many of our clients are using all of our services: self service dispatch, full service field support, and FieldStaff™ leasing for long term engagements. Our continuing system enhancements are enabling our clients to be more efficient and control quality ever more rigorously, and our technician base continues to expand based on our credentials of fast, honest pay. In fact, we are extremely gratified that two recent new clients were referred to us by our technicians who prefer to work in an open, trusted service management network”.

### **About Field Solutions LLC**

Field Solutions ([www.fieldsolutions.com](http://www.fieldsolutions.com)) is a leading provider of independent field service technicians to the electronics industry, and is committed to delivering the highest quality field service through independent technician resources across North America. Field Solutions achieves quality results with flexibility and responsiveness through our automated technician sourcing and work order management tools, our experienced field service project management team, state of the art quality assurance and analytical processes, and a trained and motivated group of independent field technicians. Field Solutions clients are leading electronics manufacturers, resellers and service providers. Field Solutions independent technicians are geographically dispersed across North America and maintain experience, certification and skill set profiles in the Field Solutions technician database. For more information please visit us at [www.fieldsolutions.com](http://www.fieldsolutions.com) or call Marty Reader, EVP Sales and Marketing, at 952.288.2506.

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